



EPI Company Overview

Creating Innovative Data Centre Solutions



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Creating innovative data centre solutions for over 20 years, EPI specialises in the design, construction and support of data centres. We possess extensive professional expertise and a wealth of practical experience, allowing us to create value for our customers by understanding their business drivers - be it finance, infrastructure capacity, space management, environmental considerations or efficiency issues.

We are proud to own in-house skills such as data centre design, CFD modelling, project management, construction services, electrical, mechanical and network installation, which are complemented by our data centre products to create innovative solutions that maintain business systems availability.

EPI has the ideal blend of skills and expertise to manage a data centre at every stage of its life cycle - from site selection to definition of commercial and technical requirements, from construction and installation to commissioning and on-going support. We ensure that the data centre is efficient to run, practical to operate and scalable for the future. We work to the Uptime Institute`s resilience standards and the Green Grid`s energy efficiency standards.

EPI`s operation comprises four business units which address each stage of the data centre life cycle.

Professional Services delivers a complete range of data centre design and consultancy services. We work with our customers at the initial design and planning stages, and provide plans and CFD thermal modelling. By understanding the client`s unique drivers, we specify the most appropriate designs, materials and products for the physical infrastructure of the proposed data centre. Our Professional Services unit also provides data centre training, site surveys, testing and commissioning, health and safety, and project management services.

Data Centre Construction delivers construction services and physical infrastructure installation. From modular panels to electrical infrastructure installation, from Rapid Deployment Data Centres (RDDC) to the installation of cooling technologies, from network copper and fibre installation to external plant equipment and security, our fully qualified and experienced staff deliver the most appropriate and complete solutions.

Product Solutions works with a range of EPI developed products and offers best-of-breed third party solutions as well. We listen to our customers to ensure that only the most appropriate products are used to fulfil their requirements. Products such as uninterruptible power supplies, equipment racks, enclosed aisle containment, environmental monitoring systems, power distribution and security and access control systems all help to provide complete, integrated data centre solutions.

Support Services delivers expert post-sales services. EPI believes that maintenance is a vital and important phase of the data centre life cycle. With that in mind, we offer preventive maintenance and rapid response 24x7 on-site support as well as providing a 365x7 data centre monitoring service through our Remote Monitoring Centre (RMC). Our Support Services unit also provides generator and integrity testing, deep room cleaning, emergency lighting, and thermal imaging services.

Why Choose EPI?

A Real Partner. We firmly believe in being a partner that is easy to do business with - a partner that is flexible and adaptable to the changing technological environment and the needs of our customers. As such, all our products and services are delivered with flexibility in mind, in order to reduce the risks to your organisation. Our customers frequently tell us they value the "can-do" attitude of our staff - the individuals delivering our services day in, day out.

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Transform Your Physical Environment. At EPI, we consistently apply a broad range of skills and solutions to deliver the data centre you require. Whether it is by pro-actively creating the right design that serves all the practical needs of a modern data centre, or by finding new ways to produce the ideal physical infrastructure, EPI uses best practice and advanced tools to deliver more value back to your business. Our aim is to help you transform your physical environment and increase your operational effectiveness.

Our Proven Track Record. By working with EPI, you can be certain that you are dealing with a company that has proven itself in the industry time and time again. We have worked with and for some of the world`s largest companies, and many small to medium ones too. Our design, implementation and maintenance work are kept to the highest standard. We believe in quality, and our case studies and reference sites prove it.

Experience and Expertise. Today, EPI has over 20 years experience of delivering real solutions for data centres - experience in creating real proactive solutions based on the specific needs of the customer. This approach helps us drive down costs and enhances our service.

Data Centre Design and Build

- Conventional and Rapid Deployment Data Centres
- Civil Construction Works
- Switch Gear, Power Distribution, UPS & Generators
- Air Conditioning, Condensers and Chillers
- Fire Detection and Suppression
- Network Cabling

Product Solutions

- Racking and Contained Aisle Solutions
- Power Distribution, Monitoring & Management
- Monitors & KVM Switching
- Security & Access Control
- Environmental Monitoring

Delivering Value for Money. EPI believes the concept of value for money is about being competitively priced and being able to demonstrate how solutions will optimise the return on investment.

We believe that through our staff, our solutions, our approach and our expertise, EPI can consistently provide its customers with real value for money.

What our customers say...

Nick Laws, Facilities Manager at Volkswagen Group UK: "EPI had the vision to see the direction we are heading in – both commercially and technically."

Ogy Smet, Technical Director at Antwerp DC: "The EPI project team had a real can do attitude. Nothing was too big or too complex to handle".

Steve Brown, Technical Director at e-know.net: "We needed a partner who understood the technical and commercial pressures we were under, who could design solutions around our particular needs and assist us long term. That`s why we chose EPI".

Professional Services

- Tier 1 to Tier 4 Data Centre Design
- Virtual Facility Computer CFD Modelling
- Health and Safety Services
- Environmental Surveys
- Project Management
- Data Centre Training

Support Services

- 24x7 Countrywide Maintenance Services
- Preventative Maintenance
- UPS & Generator Hire
- Load Bank Testing
- Installation Services



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